



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 4, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$78,411	24
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$31,510	15
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Tim	Health Coverage Solutions	\$28,644	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$24,910	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$22,494	20
Graham, Mark B.	AmeriLife - Career	\$18,340	22
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,880	5
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,029	13
American Eagle Consultants, Inc.		\$15,599	10
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$14,747	3
Borosak, William J. Jr.	Secure Financial Group, LLC	\$12,913	6
Wroblewski, Robert M.	SOS Insurance Group	\$12,543	8
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$12,192	1
Abadjian, Pierre	Abadjian Insurance Group	\$11,748	3
Silver Producers (\$5,000 - \$10,000)			
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$8,101	2
Centerstone Insurance & Financial Svcs.		\$7,487	4
Clark, John W.	Senior Solutions Insurance Agency	\$6,983	5
Finken, Mark E.	Merit Insurance Services, Inc.	\$6,923	3
Duryea, Don B.	Duryea Insurance Agency	\$6,731	3
Schwartz, Scott J.	Insurance Protection Services	\$6,616	1
Bowes, Barbara N.	Bowes Insurance Agency	\$6,432	4
Barta, Devin M.	Barta Insurance Agency	\$6,408	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$6,208	6
Roper, Charles W.	Roper Insurance Agency	\$5,507	1
Shank, Brand L.	Shank Insurance Agency	\$5,352	1
Capital Solutions of Suffolk, Inc.		\$5,232	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$5,179	3
Woods, Judith L.	Woods Insurance Agency	\$5,171	1



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Bronze Producers (\$2,500 - \$5,000)

Baacke, Brian W.	Baacke Insurance Agency	\$4,823	2
Jacobson, Sandy A.	Jacobson Insurance Agency	\$4,699	2
Alan, Stuart	Senior Care Insurance Center	\$4,692	2
Kozak, Iris C.	New York Life Insurance Agency	\$4,667	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$4,519	2
Scoggins, Edith A.	Scoggins Insurance Agency	\$4,144	1
Frankel, Doug	Frankel Insurance Agency	\$3,996	1
Futurity First Insurance Group, Inc.		\$3,936	1
Denisi, Anthony P.	Denisi Insurance Agency	\$3,768	1
Victorson, Gary L.	Victorson Insurance Agency	\$3,768	1
General Agency Ins. Development Svc.		\$3,659	1
Heller, Mark	Heller Insurance Agency	\$3,659	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,647	1
Sutton, Emil C.	Sutton Insurance Agency	\$3,456	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$3,383	1
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$3,372	3
Bowes, Richard	Bowes Insurance Agency	\$3,108	1
Scott, Susan G.	Mel Wolf & Associates	\$3,108	1
Sklar, Susan T.	Sklar Insurance Agency	\$3,108	1
Catron, Edward A.	Catron Insurance Agency	\$3,060	1
Graham, Matthew B.	AmeriLife - Brokerage	\$3,058	4
Enns, Henry	Enns Insurance Agency	\$2,928	1
King, George	King Insurance Agency	\$2,927	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,904	1
Ritter, Craig J.	Ritter Insurance Agency	\$2,848	1
Taranto, John H.	Taranto Insurance Agency	\$2,808	1
Carran, John S.	Carran Insurance Agency	\$2,759	1
Clark, Otmar A. Jr.	Clark & Associates Life & Health	\$2,759	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,520	2
Insurance Marketers, Inc.		\$2,508	1



Writing Agents

FOR THE WEEK ENDING

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Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Ripoll, Glenn A.	\$16,848	Ranney, Eugene	\$16,188
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Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU ChFC	\$12,192	Ahlbum, Tim	\$10,608
Arguello, Ana L.	\$10,908		

Silver Producers (\$5,000 - \$10,000)

Catron, Edward A.	\$9,132	Heaslip, Christopher	\$5,519
Barta, Devin M.	\$7,908	Roper, Charles W.	\$5,507
Chard, Dani L.	\$6,971	Shank, Brand L.	\$5,352
Gilbert, Brian	\$6,828	Claffie, Kenneth C.	\$5,232
Schwartz, Scott J.	\$6,616	Woods, Judith L.	\$5,171
Branch, Beth	\$5,844	Davis, Karen L.	\$5,111
Freifeld, Mitchell S.	\$5,690		

Bronze Producers (\$2,500 - \$5,000)

Lemar, Fred W. Jr.	\$4,751	Bowes, Richard	\$3,108
Taylor, David A.	\$4,727	Scott, Susan G.	\$3,108
Kozak, Iris	\$4,667	Sklar, Susan T.	\$3,108
Hilgendorf, Sydney M.	\$4,499	Bowes, Barbara N.	\$3,084
Fuller, Bret A.	\$4,187	Derr, Tyler L.	\$3,060
Scoggins, Edith A.	\$4,144	Gordon, Aaron	\$3,024
Portnow, Norman I.	\$4,007	Conley, David T.	\$2,928
Taylor, Keith W.	\$3,996	Suess, Joshua A.	\$2,928
Elfrink, Priscilla	\$3,936	King, George	\$2,927
Lauer, Deborah	\$3,936	Selinger, William S.	\$2,927
Ahlbum, Donna M.	\$3,900	American Eagle Consultants, Inc.	\$2,927
Jacobson, Sandy A.	\$3,900	Cleveland, Keith E.	\$2,904
Saylor, Dexter R.	\$3,900	Macoviak, Robert T.	\$2,848
Mankamy, Mary	\$3,851	Malooley, Michele A.	\$2,846
Stevens, Ray	\$3,803	Ahlbum, Jon	\$2,844
Terry, Robert W.	\$3,768	Borosak, William J. Jr.	\$2,844
Zuckerman, Eric A.	\$3,768	Geld, James	\$2,844
Hatton, Catherine E.	\$3,672	Gratzon, Peter	\$2,844
Heller, Mark	\$3,659	Minervini, Debra A.	\$2,844
Okon, Izak	\$3,659	Reyes, Gustavo M.	\$2,844
Preuss, Diane J.	\$3,647	Steiner, Marcia K.	\$2,844
Schwartz, Matthew	\$3,564	Sonzogni, Brett	\$2,820
Valdes, Jorge A.	\$3,564	Taranto, John H.	\$2,808
Diamond, Robert G.	\$3,504	Sheketoff, Alan	\$2,784
Patterson, Adam D.	\$3,480	Speas, Van R. II	\$2,784
Drew, Joseph H. Jr.	\$3,456	Carran, John S.	\$2,759
Sutton, Emil C.	\$3,456	Clark, Otmar A. Jr.	\$2,759
Campisi, Medora B.	\$3,444	Dillow, David S.	\$2,759
Forrest, Phillip	\$3,383	Abadian, Pierre	\$2,676
Root, David H.	\$3,359	White, Matthew J.	\$2,676
Miller, Phyllis D.	\$3,276	Smith, Constance A.	\$2,615
Muccioli, Carolyn	\$3,228	Stahl, Delvin L.	\$2,508
Feil, Jeffery N.	\$3,204		